

## **CONSENSUS**

- Provides a way to make decisions while maintaining a balance of power.
- Incorporates the best thinking of everyone, yielding better decisions.
- Encourages everyone in the group to have a stake in the decision.
- Allows the minority to have a voice in the process.
- Promotes a spirit of cooperation rather than competition or right vs. wrong.

Consensus is not easy – it requires a great deal from each participant:

- Commitment to the process
- Active participation and cooperation
- Disciplined speaking and listening
- Respect for the contributions of every member
- A willingness to encourage and support conflict and the resolution of that conflict

## **Levels of Consensus or Gradients of Agreement:**

| 5 ←                               |                          |                                                    |                                                                                         | 1                                                                                                        |
|-----------------------------------|--------------------------|----------------------------------------------------|-----------------------------------------------------------------------------------------|----------------------------------------------------------------------------------------------------------|
| I strongly support this decision. | I support this decision. | This decision is okay with me. I can live with it. | I dislike this decision, but I am willing to defer to the wisdom and will of the group. | I do not<br>support this<br>decision. We<br>definitely<br>need to<br>discuss this<br>matter<br>further.* |



\* Anyone who stands at position 1 must propose realistic ways they could be moved to a 2 or above. No one can shut down the process. After reasonable time, the decision can go forward with a minority report that reflects the feelings of anyone remaining at the 1 position.