

# THE BROUGH LAW FIRM

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AGENDA #8

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November 15, 2004

Mr. John Terrell, President  
Habitat for Humanity of Orange County, NC  
Post Office Box 459  
Hillsborough, North Carolina 27278

Re: Sunrise Road Property

Dear Mr. Terrell:

The purpose of this letter is to request that Habitat participate with the Sunrise Coalition in mediation, in an attempt to come to an agreement on a development proposal that can be supported by the neighborhood. Enclosed is a copy of a petition signed by 197 residents of the surrounding community, all stating that they are opposed to the concept plan that Habitat has submitted for a 50-unit development, and supporting the Sunrise Coalition's efforts in general and the attempt to engage Habitat in mediation in particular.

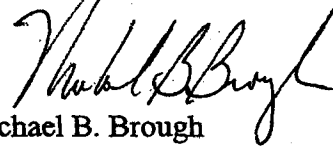
The type of mediation I envision would be similar to that which is required across the State when lawsuits are filed in superior court. The parties meet with a trained mediator in an attempt to resolve their differences and find common ground. My experience is that mediation of this sort often resolves a dispute, even under circumstances when, going in, the parties' expectation of success is very low. In many cases, when each party understands what the others' concerns are, solutions can emerge that had not previously been considered.

The advantage of mediating now, rather than in the context of litigation, is that a reasonable compromise can be reached at this stage in a manner that is far less costly to both parties than would be the case following the initiation of litigation. In short, since mediation is almost certain to occur sooner or later, both parties have nothing to lose and everything to gain by engaging in this process sooner rather than later.

I appreciate your consideration of this request, and look forward to hearing from you.

Sincerely,

THE BROUGH LAW FIRM

A handwritten signature in black ink, appearing to read "Michael B. Brough", written over the printed name below.

Michael B. Brough

MBB:las

cc: Susan Levy  
Doug Schworer